SPS Commerce Selects RollStream to Expand Its Trading Partner Onboarding and Supply Chain Collaboration

Leading supply chain and community management solutions to enable retailers to quickly ramp trading partner eCommerce programs and discover new suppliers

MCLEAN, Va. and MINNEAPOLIS--(BUSINESS WIRE)--RollStream Inc., the leader in enterprise community management, and SPS Commerce (NASDAQ:SPSC - News), a leading provider of on-demand supply chain management solutions, today announced a partnership to help retailers operate more efficiently by accelerating the time required to onboard new vendors into their community of trading partners and establish their vendor directory as the platform for master data management and ongoing collaboration.

"During SPS' vendor enablement programs, we interact with many individuals within a vendor's IT, sales, and logistics departments," commented Archie Black, president and CEO of SPS Commerce. "As a result of each program, we can help a retailer or distributor to cleanse their vendor master data, augmenting it with a variety of appropriate contacts. With RollStream, this information can become even more valuable. To promote supply chain collaboration, retailers can place these trading partner contacts into a dynamic vendor directory that is similar to profiles used by social networking sites."

The partnership will also extend the SPSCommerce.net platform to include an online trading partner network that retailers can use to quickly source or identify desirable characteristics for efficient trading, for example, locating vendors that are willing to do drop shipments to individual customers. Once located in the network, retailers will also be able to engage potential vendors in online sourcing conversations and the exchange of rich multimedia, documentation, or marketing information to speed buying decisions.

The initiative pairs SPS Commerce's supply chain solutions and RollStream's community management platform to drive new supply chain efficiencies, improve business performance and ease trading partner collaboration.

"Combining SPS Commerce's solution with RollStream's collaboration platform to accelerate the vendor onboarding process is key to increasing revenues for retailers," said Kristin Muhlner, CEO of RollStream. "By automating the onboarding and vendor discovery process, our joint solution will enable theses processes to be executed with fewer resources, and increase the quality of data captured directly from the vendors."

RollStream's suite of online tools enables trading partner company profile and eCommerce credential capture, and traceable mass communications. In addition, RollStream automates critical business-to-business activities such as supplier registration, vendor compliance and risk management, and collaborative dispute resolution. These tools can work in concert with SPS's multi-tenant SaaS solutions that provide a retailer's trading partners with an intelligent way to execute orders. The result is greater functionality, seamless integration and reliability with less cost and risk than traditional software.

About RollStream

RollStream Inc. is the leader in enterprise community management. The company's SaaS product optimizes supplier relationships through a powerful collaboration platform that includes master data management, robust communications tools, and process applications Industry leaders such as Tesco, CVS, and Ahold USA use RollStream to realize the full potential of their extended supplier community through activities such as supplier registration, compliance and risk management, and dispute resolution. Learn more at http://www.rollstream.com or http://www.twitter.com/rollstream.

About SPS Commerce

SPS Commerce is a leading provider of on-demand supply chain management solutions, providing integration, collaboration, connectivity, visibility and data analytics to thousands of customers worldwide. We deliver our solutions over the Internet using a Software-as-a-Service model to improve the way suppliers, retailers, distributors and other customers manage and fulfill

orders. Our SPSCommerce.net platform features pre-built integrations used by current and new customers alike, spanning 2,700 order management models across 1,300 retailers, grocers and distributors, as well as integrations to over 100 accounting, warehouse management, enterprise resource planning, and packing and shipping applications. More than 35,000 customers across more than 40 countries have used SPSCommerce.net, making it one of the largest trading partner integration centers. SPS Commerce has 38 consecutive quarters of increased revenues and is headquartered in Minneapolis. For additional information, please contact SPS Commerce at 866-245-8100 or visit www.spscommerce.com.

SPS Commerce is a registered trademark of SPS Commerce, Inc. SPSCommerce.net and the SPS Commerce logo are the property of SPS Commerce, Inc. All other names and trademarks are the property of their respective holders.

Cautionary Note Regarding Forward-Looking Statements

Any statements in this release that are not historical or current facts are forward-looking statements. All forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. Certain of these risks and uncertainties are described in the "Risk Factors" section of our Registration Statement on Form S-1 and other required reports, as filed with the SEC, which are available at the SEC's Website at http://www.sec.gov.

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