



## **Litin Paper Chooses SPS Commerce's SaaS Services For Improved Supply Chain Accuracy And Customer Service**

### **Leading Wholesale Distributor of Paper and Eco-Friendly Products to Automate Order and Shipment Processing with its Customer, Fastenal, Using SPS Commerce's B2B Integration and Scan and Pack Services**

**Minneapolis, Minn., July 7, 2009** - SPS Commerce, the leading Software-as-a-Service (SaaS) trading partner integration center provider, today announced that Litin Paper Company, a wholesale distributor of paper, eco-friendly products, industrial & packaging supplies, and packaging equipment, will be automating their order and shipment processes with SPSCcommerce.net's Integrated Electronic Data Interchange (EDI) Service and Scan and Pack Service. The SaaS services will integrate directly with Litin's DDI System for hands-free processing of orders for one of its major customers, Fastenal.

"Litin is committed to achieving the highest standards of customer satisfaction with accurate shipments and timely service," stated John Hanson, General Manager and Vice-President at Litin Paper. "SPS Commerce approached us as Fastenal's selected partner for vendor enablement. We quickly realized the value of automating our order processing for this customer using SPS' services. Today most of our orders are faxed into the company and re-entered into our system, and we manually create pick lists for warehouse staff. Even with the best of employees, manual processes are susceptible to error. Automating these processes with SPS will greatly improve our ability to service Fastenal today, and other customers in the future."

Litin Paper will be using the following outsourced services from SPS Commerce:

- **EDI Service** enables trading partners to satisfy their customers' and other supply chain partners' requirements for electronic purchase orders, Advance Ship Notices (ASNs), invoices, and more. The service includes technology, reusable EDI maps and staffing resources to ensure reliable and efficient interactions with trading partners.
- **Scan and Pack Service** automates steps in the fulfillment process, including the creation of ASNs and labels. It provides an easy and efficient way to view all orders that need fulfillment from the supplier's EDI account; sort orders by age, ship by date or order value; print pick tickets sorted by physical warehouse location for optimized picking; scan items into each carton; print UCC-128 labels as boxes are being packed; automatically generate ASNs; and setup localized cross references for vendor part numbers. The service can address multiple packing methods, including Pick & Pack, Auto-pack, Cross-dock, and Musical Run Pre-packs.

"We are delighted that Litin Paper Company has selected SPS Commerce's integrated EDI and shipping services and will be automating these processes shortly," commented Scott Camp, Vice President Procurement and Supply Chain at Fastenal. "Fastenal knows that the more streamlined the order cycle becomes among trading partners, the more cost-effective and reliable it will be for all parties. Specifically, with Litin's adoption of SPS' Scan and Pack service, our warehouses will receive more accurate and detailed information on their shipments in advance to better route this inventory to our retail shelves. Improved speed and accuracy is a win-win for all of us."

"SPS is pleased to have been selected by Litin Paper to help them electronically connect with one of their customers," stated Archie Black, president and CEO of SPS Commerce. "SPS Commerce's SaaS trading partner integration center offers a rapid solution to their integration challenges with no software or hardware required, and the solution is proven daily by more than 37,000 customers. We have taken the time to understand Litin's unique business and look forward to providing their supply chain integration and shipping solutions for years to come."

#### **About SPS Commerce**

SPS Commerce is a leading provider of on-demand supply chain management solutions, providing integration, collaboration, connectivity, visibility and data analytics to thousands of customers worldwide. We deliver our solutions over the Internet using a Software-as-a-Service model to improve the way suppliers, retailers, distributors and other customers manage and fulfill orders. Our SPSCcommerce.net platform features pre-built integrations used by current and new customers alike, spanning 2,700 order management models across 1,300 retailers, grocers and distributors, as well as integrations to over 100 accounting, warehouse management, enterprise resource planning, and packing and shipping applications. More than 35,000 customers across more than 40 countries have used SPSCcommerce.net, making it one of the largest trading partner

integration centers. SPS Commerce has 35 consecutive quarters of increased revenues and is headquartered in Minneapolis. For additional information, please contact SPS Commerce at 866-245-8100 or visit [www.spscommerce.com](http://www.spscommerce.com).

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