



SPS Commerce Names David Verette As Vice President of Partner Sales

Minneapolis, Minn., May 5th, 2009 – Leading Software-as-a-Service (SaaS) trading partner integration center provider, SPS Commerce, announced today that the company has promoted David Verette to the position of Vice President of Partner Sales. In this new role, he will be responsible for leading SPS Commerce's initiatives to build and expand the company's relationships with retailers and distributors with an emphasis on promoting the company's proven vendor enablement programs, in addition to its recent SaaS supply chain solutions such as [Trading Partner Intelligence](#). Mr. Verette has demonstrated his leadership and management skills at SPS Commerce by leading sales initiatives that resulted in 8,000 new sales to suppliers and other trading partners that were referred to the company by more than 250 retailers and distributors in the past 12 months. Under his leadership, SPS' retail customers will benefit from the company's on-going commitment to deliver SaaS solutions that greatly improve a retailer's supply chain with improved visibility and reduced costs.

"David Verette has demonstrated superior leadership and an unmatched understanding of the unique needs of today's retailers and distributors through his long-time strategic relationships in the industry," stated Archie Black, President and CEO of SPS Commerce. "We are pleased to have Mr. Verette and his expertise on our management team and look forward to expanding our partnerships with our retail customers."

Mr. Verette has been at SPS Commerce since 2000, having held several sales and management positions, most recently serving as Director of Partner Sales. Prior to joining SPS Commerce, he was in sales management at Lucent Technologies, where he was frequently recognized with top sales and leadership honors. At SPS Commerce, he has excelled in creating and expanding a sales organization that works alongside merchandising, supply chain and IT executives at retailers, grocers, and distributors to optimize their supply chain processes through improved trading partner connectivity and insight. Under Mr. Verette's leadership, his sales team was responsible for signing with more than 20 retailers for vendor enablement programs targeting to connect more than 10,000 suppliers, 3PLs, carriers and other trading partners to their retail customers electronically in the first quarter of 2009..

About SPS Commerce

[SPS Commerce](#) is a leading provider of on-demand supply chain management solutions, providing integration, collaboration, connectivity, visibility and data analytics to thousands of customers worldwide. We deliver our solutions over the Internet using a Software-as-a-Service model to improve the way suppliers, retailers, distributors and other customers manage and fulfill orders. Our SPSCcommerce.net platform features pre-built integrations used by current and new customers alike, spanning 2,700 order management models across 1,300 retailers, grocers and distributors, as well as integrations to over 100 accounting, warehouse management, enterprise resource planning, and packing and shipping applications. More than 35,000 customers across more than 40 countries have used SPSCcommerce.net, making it one of the largest trading partner integration centers. SPS Commerce has 35 consecutive quarters of increased revenues and is headquartered in Minneapolis. For additional information, please contact SPS Commerce at 866-245-8100 or visit www.spscommerce.com. SPS Commerce is a registered trademark of SPS Commerce, Inc. SPSCcommerce.net and the SPS Commerce logo are the property of SPS Commerce, Inc. All other names and trademarks are the property of their respective holders.

Cautionary Note Regarding Forward-Looking Statements

Any statements in this release that are not historical or current facts are forward-looking statements. All forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. Certain of these risks and uncertainties are described in the "Risk Factors" section of our Registration Statement on Form S-1 and other required reports, as filed with the SEC, which are available at the SEC's Website at <http://www.sec.gov>.