



SPS Commerce's Retail Universe Helps Logistics Providers Identify New Business Opportunities in 2012

Cloud-Based Supply Chain Community Enables 3PLs, Freight Forwarders and Warehousing Companies to Market Their Unique Capabilities to More Than 40,000 Organizations

MINNEAPOLIS, Jan. 10, 2012 (GLOBE NEWSWIRE) -- [SPS Commerce](#) (Nasdaq:SPSC), a leading provider of on-demand supply chain management solutions, today announced the availability of the [Retail Universe](#) SM for third-party logistics providers (3PLs). The [Retail Universe](#) is a complimentary and powerful marketing tool for logistics providers to showcase their capabilities to thousands of potential new customers.

"Drop-ship vendors are looking to the [Retail Universe](#) to identify e-commerce retailers and find 3PL partners, like Swan Packaging Fulfillment in New Jersey," said Tim Werkley, president of Swan Packaging Fulfillment. "We are delighted to be members and look forward to using it to grow our business."

Modeled after popular social networking sites, [Retail Universe](#) is a free, online community for trading partners in the retail supply chain and is accessible by more than 40,000 organizations. Logistics providers can differentiate themselves in the [Retail Universe](#) by highlighting their unique capabilities, such as support for specific fulfillment models, geographies served and specialized warehousing attributes.

"3PLs have discovered how their company can use the [Retail Universe](#) as part of their growth strategies," said David Novak, executive vice president at [SPS Commerce](#). "Unlike other marketing and advertising vehicles, the [Retail Universe](#) is a complimentary service for qualified companies. Logistics providers use their [Retail Universe](#) listing to promote their company to the industry's broadest trading network."

[SPS Commerce](#) is hosting a live, 30-minute webinar for logistic providers looking to learn more about the [Retail Universe](#). The 'Magnify Your Marketing with the Retail UniverseSM' event will take place on Thursday, January 12, 2011, at 1:00 p.m. Central. Registration is available at <http://event.netbriefings.com/event/sps/Live/RUforLogisticsProviders/register.html>.

About the Retail Universe

The [Retail Universe](#) connects thousands of members of the retail supply chain, including 3PLs, vendors and retailers, allowing organizations to identify new business partners and expand their e-commerce or traditional businesses with confidence. The free online community gives 3PLs and other trading partners that support the retail industry an opportunity to showcase their unique capabilities, including specialized transportation and warehousing attributes such as cold storage. Organizations can register online at www.retailuniverse.com.

About SPS Commerce

[SPS Commerce](#) is a leading provider of on-demand supply chain management solutions and the [Retail Universe](#) community, providing integration, collaboration, connectivity, visibility and data analytics to thousands of customers worldwide. We deliver our solutions over the Internet using a Software-as-a-Service model to improve the way the retail supply chain community of suppliers, retailers, distributors and other customers build their trading partner relationships and manage and fulfill orders. Our [Retail Universe](#) hosts profiles of thousands of retail supply chain members, and enables retailers, suppliers and 3PLs to find, connect and form new business partnerships based on product or integration requirements. The SPSCommerce.net platform features pre-built integrations used by current and new customers alike, spanning 3,000 order management models across 1,500 retailers, grocers and distributors, as well as integrations to over 100 accounting, warehouse management, enterprise resource planning, and packing and shipping applications. More than 40,000 customers across more than 40 countries have used SPSCommerce.net, making it one of the largest trading partner integration centers. [SPS Commerce](#) has 43 consecutive quarters of increased revenues and is headquartered in Minneapolis. For additional information, please contact [SPS Commerce](#) at 866-245-8100 or visit www.spscommerce.com or www.retailuniverse.com.

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The [SPS Commerce](http://www.globenewswire.com/newsroom/prs/?pkgid=7184) logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=7184>

Cautionary Note Regarding Forward-Looking Statements

Any statements in this release that are not historical or current facts are forward-looking statements. All forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. Certain of these risks and uncertainties are described in the "Risk Factors" section of our most recent Annual Report on Form 10-K and other required reports, as filed with the SEC, which are available at the SEC's Website at <http://www.sec.gov>.

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