SPS Commerce Unveils New Line of Trading Partner Applications Leveraging Thousands of Pre-Built Integrations to Retailers and its SaaS Trading Partner Platform

First SaaS Scan and Pack and Label Services Help Retail Suppliers Streamline Fulfilling Orders Without Software

Minneapolis, Minn., Oct 28, 2008 - Leading Software-as-a-Service (SaaS) trading partner integration center provider, SPS Commerce, today unveiled a new product line of Trading Partner Applications. This suite of outsourced business-to-business integration services connects every partner in the retail supply chain. SPS' new applications include a Scan and Pack Service and a Label Service. The Scan and Pack Service is designed to help suppliers that process a large number or large variety of shipments to streamline the picking and packing process — meeting the increasingly complex fulfillment requirements from retailers. This service automates cross referencing of item data, produces pick lists, automates the process of picking and packing shipments, and then leverages the service's data to eliminate data entry for Advanced Ship Notices. The Label Service creates UCC-128 barcode labels for shipments according to each retailer's unique requirements. All Trading Partner Applications leverage SPS' multi-tenant, Web-based EDI service, giving suppliers access to proven Advance Ship Notice (ASN) and label formats from more than 1,300 leading retailers. .

> "Often using only a pad of paper or manual tracking system, warehouse personnel are tasked with a near impossible mission of accurately fulfilling orders that must be picked from inventory and packed according to rigid specifications from their retail customers," commented Archie Black, president and CEO of SPS Commerce. "SPS' multi-tenant Trading Partner Platform already has all of the shipping and label information needed to prepare and label an accurate shipment for their retail customers, and we are expanding the use of this data by delivering it to them in an integrated and affordable solution, SPS' new Scan and Pack Service. With SPS' Scan and Pack Service, ASNs take seconds, not hours."

SPS' Scan and Pack Service simplifies supply chain operations by automating steps in the fulfillment process, including the creation of ASNs and labels, and provides an easy and efficient way to:

- View all orders that need fulfillment from the supplier's EDI account
- Sort orders by age, ship by date or order value
- Print pick tickets sorted by physical warehouse location for optimized picking
- Scan items into each carton
- Print UCC-128 labels as boxes are being packed
- Automatically generate ASNs
- Setup localized cross references for vendor part numbers

> "As a supplier of 100% natural hair, skin, and beauty products, Aubrey Organics' business is growing rapidly and we are continually looking for ways to automate our fulfillment processes," said Priscilla DeFrancesco, Controller at Aubrey Organics. "With SPS' outsourced services, including Trading Partner Integration and its new Scan and Pack Service, we no longer need to rekey order and shipment information into our Great Plains system, giving us more time to concentrate on Aubrey Organics' core business. We can receive orders electronically and accurately pick and ship them to more than 300 unique locations in less time and in complete compliance with their requirements. Our team doesn't want to become experts in integration, with SPS Commerce's suite of outsourced solutions and experienced staff we don't need to be."

Once the shipment is packed using the Scan and Pack Service, data is automatically sent to SPS' Trading Partner Platform where it is mapped to the retailers' pre-approved ASN format. The Label Service does the same for pre-approved UCC-128 and GS1 Label formats.

SPS Commerce's Scan and Pack Service includes Scan and Pack software to be installed on a local PC, a handheld USB scanner, and three thermal printer options based on volume of labels printed. It is available from SPS Commerce with monthly subscriptions fees starting at $149.