



SPS Commerce Partners With DropShip.com

SPS' Retail Universe (SM) Online Community Will Connect With DropShip.com's Drop-Shipping Software Platform to Drive e-Commerce Growth for Suppliers and Retailers

MINNEAPOLIS, Dec. 6, 2011 (GLOBE NEWSWIRE) -- [SPS Commerce](#) (Nasdaq:SPSC), a leading provider of on-demand supply chain management solutions, today announced that it has partnered with [DropShip.com](#), a leading drop-shipping software platform provider. Members of SPS' [Retail Universe](#) online community will be able to enhance their company profiles to include web-ready content from DropShip.com and demonstrate their e-commerce readiness to potential retail partners.

"Vendors need affordable and easy solutions to grow their e-commerce business," said Archie Black, president and CEO of SPS Commerce. "By connecting our Retail Universe community to DropShip.com, retailers and suppliers can easily identify new e-commerce partners in Retail Universe and use the DropShip.com solutions to support the drop-ship relationship. We are delighted to partner with DropShip.com."

The Retail Universe is a free online community that connects thousands of members of the retail supply chain, allowing organizations to identify new business partners and expand their e-commerce or traditional businesses with confidence. DropShip.com provides a drop-shipping software platform that makes it simple for suppliers and retailers to enable one-to-many connections, standardize product catalogs, update inventory feeds and process orders. Retail Universe members will be able to link their profiles to DropShip.com software solutions, including Supplier Utopia and Retailer Nivana.

"The Retail Universe enables thousands of suppliers, retailers and 3PLs to identify potential business relationships that can grow their retail business," said Jeremy Hanks, CEO of DropShip.com. "By connecting with DropShip.com, Retail Universe members can demonstrate their ability to meet the requirements of their e-commerce trading partners. Our solutions manage the complexities of drop shipping, eliminating many of the challenges of a growing e-commerce business. We are pleased to partner with SPS and link to the Retail Universe."

For more information on the Retail Universe or to add a company profile, visit www.retailuniverse.com. For more information on DropShip.com's new Supplier Utopia or Retailer Nivana solutions, visit www.dropship.com.

About DropShip.com

DropShip.com is a Utah-based company that builds technology, software, and services to provide ecommerce retailers and wholesale suppliers with private drop shipping software platforms and services that manage product catalogs, inventory feeds, and orders. DropShip.com's Software for Drop Shipping™ simplifies and streamlines drop shipping connections, helps companies keep up with ecommerce growth and potential, and saves them boatloads of money. The DropShip.com team has been managing drop shipping relationships and logistics since 2002 and has over 60 years of combined experience in drop shipping and ecommerce. For more information, visit the company website, www.dropship.com.

About SPS Commerce

SPS Commerce is a leading provider of on-demand supply chain management solutions and the Retail Universe community, providing integration, collaboration, connectivity, visibility and data analytics to thousands of customers worldwide. We deliver our solutions over the Internet using a Software-as-a-Service model to improve the way the retail supply chain community of suppliers, retailers, distributors and other customers build their trading partner relationships and manage and fulfill orders. Our Retail Universe hosts profiles of thousands of retail supply chain members, and enables retailers, suppliers and 3PLs to find, connect and form new business partnerships based on product or integration requirements. The SPSCommerce.net platform features pre-built integrations used by current and new customers alike, spanning 3,000 order management models across 1,500 retailers, grocers and distributors, as well as integrations to over 100 accounting, warehouse management, enterprise resource planning, and packing and shipping applications. More than 40,000 customers across more than 40 countries have used SPSCommerce.net, making it one of the largest trading partner integration centers. SPS Commerce has 43 consecutive quarters of increased revenues and is headquartered in Minneapolis. For additional information, please contact SPS Commerce at 866-245-8100 or visit www.spscommerce.com or www.retailuniverse.com.

SPS Commerce is a registered trademark of SPS Commerce, Inc. SPSCcommerce.net and the SPS Commerce logo are the property of SPS Commerce, Inc. Retail Universe is a service mark of SPS Commerce, Inc. All other names and trademarks are the property of their respective holders.

The SPS Commerce logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=7184>

Cautionary Note Regarding Forward-Looking Statements

Any statements in this release that are not historical or current facts are forward-looking statements. All forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. Certain of these risks and uncertainties are described in the "Risk Factors" section of our most recent Annual Report on Form 10-K and other required reports, as filed with the SEC, which are available at the SEC's Website at <http://www.sec.gov>.

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