SPS Commerce Expands SaaS Trading Partner Platform with Three New Service Lines for the Retail Ecosystem

Expanded Offerings Deliver Higher Value Services and Leverage Thousands of Pre-Built Integrations and Ten Years of Real Transactional Data

Minneapolis, Minn., Oct 28, 2008 - Leading Software-as-a-Service (SaaS) trading partner integration center provider, SPS Commerce, today unveiled the expansion of its suite of on-demand solutions that automate functions within the fulfillment cycle for retailers, suppliers, and their trading partners. Over the past 10 years, the SPSCommerce.net platform has connected 37,000 customers to more than 1,300 trading partners, enabling these organizations to automatically integrate their order, shipping and invoicing communications. New outsourced SaaS services from SPS Commerce, Trading Partner Applications and Trading Partner Intelligence, and Trading Partner Supplies, leverage these integrations and data to provide additional value.

> "SPS' multi-tenant architecture and SaaS delivery model has allowed us to amass into a sizable repository of data via trusted integrations to tens of thousands of firms in the retail ecosystem. This has provided SPS with a unique opportunity to deliver even higher value SaaS services to our customers," commented Archie Black, president and CEO of SPS Commerce. "We are experts in integration and intimately know virtually every retailer's vendor compliance requirements. SPS is now taking this information and our hosted technology, and creating new on-demand services that address specific challenges in the fulfillment process. Our expanded focus on applications and intelligence a natural extension of services that can only be delivered on a SaaS, multi-tenant platform."

SPS Commerce now offers a wider array of services that help trading partners work together more effectively, including:

- **Trading partner enablement**: trading partner community development programs that allow companies to implement new integrations with trading partners. Services include enablement campaigns and EDI testing.
- **Trading partner integration**: enables organizations to comply with customers' trading requirements and exchange information electronically. These services include EDI, catalog and on-line ordering.
- **Trading partner applications**: help companies process and fulfill orders more efficiently. Services include Scan & Pack , labels, packing slips and gift cards.
- **Trading partner intelligence**: services that use trading partner information to improve sales and operations. Modules are available for suppliers and retailers.
- **Trading partner supplies**: a one-stop shop for all the equipment and materials needed for a successful retail fulfillment process.