



## **SaaS Leaders, CORESense and SPS Commerce, Partner to Offer Integrated Supply Chain Solution for Mid-Market Retailers**

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Minneapolis, Minn., April 28, 2008 - SPS Commerce, the leading provider of SaaS EDI services, and CORESense, the leading provider of SaaS-based integrated retail management solutions to small and medium-sized retailers (SMRs), today announce that they have teamed to provide mid-market retailers a unique SaaS order fulfillment solution. The combined offerings enable retailers to better leverage their [CORESense](#) solution by using SPS' B2B integration and EDI enablement services to automate the sending and receiving of EDI documents such as invoices, purchase orders and shipping documents with their vendors.

"SaaS technologies enable mid-market companies to act and operate as their larger competitors do," said David Novak, Executive Vice President at SPS Commerce. "By teaming SPS' B2B integration service with CORESense, mid-sized retailers can standardize and automate their vendor communications needed for improved supply chain visibility and savings, without the investment in EDI hardware, software and staff."

CORESense is the only web-based retail software that seamlessly integrates Point of Sale, multi-channel retailing, customer relationship management (CRM) and merchandizing operations for small and medium-sized retailers who want to compete and win against big box retailers. SPS Commerce offers a suite of supply chain solutions, including EDI, catalog and barcode label services for retailers, suppliers, and 3PLS.

"As leading SaaS solutions, we found that integrating CORESense's and SPS' solutions was easy and was a natural extension of our solution," stated Jason Jacobs, CEO at CORESense. "With both companies growing rapidly due to SaaS adoption, it is only natural to enable our solutions to work efficiently together with pre-defined integration. CORESense's goal is to maximize the ROI for its customers, and integration with SPS' EDI services will enable these retailers to achieve their goals even faster."

#### **About CORESense**

CORESense is a market and technology leader in on-demand multi-channel retail management. CORESense solutions are used by small and mid-sized specialty retailers including sporting goods, apparel and accessories, shoe and wine companies. CORESense front- and back-office capabilities unite brick-and-mortar and ecommerce retail management in a single, fully integrated system. CORESense provides multi-channel management, order life-cycle management, inventory and supplier management and customer relationship management, all via the Software as a Service model. CORESense solutions enable retailers to gain a competitive advantage by increasing sales per customer, delighting customers with great service, and building and maintaining a loyal customer base. CORESense has offices nationally and is headquartered in historic Saratoga Springs, New York. For additional information visit [www.CORESense.com](http://www.CORESense.com) or call (866) 229-2804.