



SPS Commerce Enhances Offering to Include Suite of Services for Manufacturing Supply Chain

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Full-Service Solution Enables Manufacturers to Modernize and Optimize Procurement and Supply Chain Processes

MINNEAPOLIS--(BUSINESS WIRE)--May 1, 2025-- SPS Commerce, Inc. (NASDAQ: SPSC), a leader in retail supply chain cloud services, today announced Manufacturing Supply Chain Performance Suite, a Full-service EDI offering designed to help companies who manufacture products modernize and optimize their procurement and supply chain processes. Based on years of experience supporting these organizations, SPS developed this comprehensive solution to help brands, co-manufacturers, and co-packers achieve a better performing supply chain. With Manufacturing Supply Chain Performance Suite, customers can streamline their operations, reduce disruptions, and more efficiently produce and sell goods, allowing them to focus on quality, innovation and growth.

In today's global manufacturing environment, production depends on the seamless coordination of raw materials and components sourced from suppliers around the world. As supply chains become more complex and interconnected, manufacturers, brands who manufacture products, co-manufacturers and co-packers face mounting pressure to minimize production line delays, maintain data accuracy, and stay agile in the face of disruptions like shifting tariffs, supplier changes, and transportation bottlenecks. Yet many manufacturers still manage procurement and communication through disconnected, manual processes that create inefficiencies, delays, and limited visibility into supplier performance and shipment status.

Manufacturing Supply Chain Performance Suite from SPS Commerce solves these challenges by digitizing and standardizing how manufacturers collaborate with their suppliers. Customers receive full-service support and enjoy the unique benefit of the people, process and technology that has become synonymous with SPS Commerce. The comprehensive solution meets customers where they are at on their journey including:

- Evaluation of the current state of their supply chain, resulting in a change management program recommendation for both internal teams and external supplier partners.
- Supplier engagement tailored to their individual business needs whether they already have an EDI solution or need a new one.
- Ongoing guidance to ensure internal teams and external partners are continuing to adopt the changes.
- The ability to monitor and measure the business performance of the entire supply chain, and each individual supplier, to track performance against the baseline and drive continuous improvement.

Benefits of the solution include:

- Process automation that reduces errors and speeds up daily operations, freeing up valuable time to focus on more strategic tasks.
- Real-time data exchange, providing manufacturers with the visibility and accuracy needed to proactively manage production and avoid costly delays.
- Simplified and streamlined supply chain collaboration that helps manufacturers stay on schedule, reducing risk and enabling efficient growth in an increasingly dynamic and distributed market.
- More efficient finance processes that improve cash flow and frees more working capital to invest in growth.

"Disruptions to the supply chain are constant these days, so the ability to have visibility into where our product is at any moment and onboard new suppliers quickly and efficiently is priceless," said a leading manufacturer of vertical transportation systems. "Manufacturing Supply Chain Performance Suite from SPS Commerce has allowed us to do both, reducing our inventory on hand from 3 months to 2 months, resulting in \$15M savings at one factory alone, and resulting in 100% commitment of our 30 vendors. The success we've seen with the solution has made SPS an integral part of our operating plans for future phases of business, both domestically & globally."

"Manufacturing Supply Chain Performance Suite is essential in today's environment because it gives manufacturers, brands who manufacture products, co-manufacturers and co-packers the ability to operationalize and streamline how they work with their suppliers, improving shipment visibility, operational efficiency, and data accuracy," said Emily Curran, SPS Commerce Director, Product Management. "That real-time insight into what's happening across their supply chain prevents production delays, and allows manufacturers to respond faster and stay competitive in a rapidly evolving global market."

Manufacturing Supply Performance Suite by SPS Commerce is built on more than two decades of experience and over one million successful

connections. The solution leverages SPS Commerce's unparalleled expertise to standardize requirements across diverse retailers, systems, fulfillment models and order channels. Built on the foundations of Full-Service EDI, its dedicated team provides not just technology, but also strategic guidance and change management, ensuring manufacturers stay in sync with evolving market demands.

About SPS Commerce

SPS Commerce is the world's leading retail network, connecting trading partners around the globe to optimize supply chain operations for all retail partners. We support data-driven partnerships with innovative cloud technology, customer-obsessed service, and accessible experts so our customers can focus on what they do best. Over 50,000 recurring revenue customers in retail, grocery, distribution, supply, manufacturing, and logistics are using SPS as their retail network. SPS has achieved 97 consecutive quarters of revenue growth and is headquartered in Minneapolis. For additional information, contact SPS at 866-245-8100 or visit www.spscommerce.com.

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