



## **SPS Commerce Unveils New On-Demand Service for Drop-Ship Retailers**

### **Carrier Portal Service Gives Retailers Greater Control Over Shipping Costs and Brand Integrity**

MINNEAPOLIS, Sep 15, 2010 (GlobeNewswire via COMTEX News Network) -- SPS Commerce (Nasdaq:SPSC), a leading provider of on-demand supply chain management solutions, today unveiled its Carrier Portal Service for drop-ship retailers. Through the portal, retailers enable their drop-ship suppliers to easily book shipments and print branded shipping materials and labels that meet the retailer's shipping and branding requirements.

"An ever increasing number of retailers are embracing the drop-ship model to improve profitability through reduced inventory costs, and support their growth through expanded product assortments," said Archie Black, President and CEO of SPS Commerce. "However, the new model also means less physical control over the products shipping to the consumer. Our Carrier Portal Service overcomes this challenge by allowing retailers to predetermine their shipping requirements for suppliers, better leverage the retailer's carrier contracts to decrease shipping costs, and provide suppliers with branded materials for every shipment."

Drop-ship suppliers access SPS Commerce's Carrier Portal via a Web browser. Once logged in, vendors enter a purchase order number, validate and book the shipment, and print branded packing slips, return documentation and other materials. Each supplier's account is securely tied to the retailer's shipping or carrier account information, ensuring that shipments are billed correctly.

Using the on-demand Carrier Portal Service, drop-ship retailers can:

- Promote brand continuity with branded in-box materials, such as packing slips, marketing materials and return documentation.
- Reduce shipping costs using their own negotiated shipping rates.
- Promote compliance of shipping requirements and standards.
- Simplify product returns logistics.

The Carrier Portal Service is integrated with all major freight carriers, including UPS and FedEx, and supports multiple shipping modes, including small package, ground and freight (LTL/FTL).

#### About SPS Commerce

SPS Commerce is a leading provider of on-demand supply chain management solutions, providing integration, collaboration, connectivity, visibility and data analytics to thousands of customers worldwide. We deliver our solutions over the Internet using a Software-as-a-Service model to improve the way suppliers, retailers, distributors and other customers manage and fulfill orders. Our SPSCcommerce.net platform features pre-built integrations used by current and new customers alike, spanning 2,700 order management models across 1,300 retailers, grocers and distributors, as well as integrations to over 100 accounting, warehouse management, enterprise resource planning, and packing and shipping applications. More than 35,000 customers across more than 40 countries have used SPSCcommerce.net, making it one of the largest trading partner integration centers. SPS Commerce has 38 consecutive quarters of increased revenues and is headquartered in Minneapolis. For additional information, please contact SPS Commerce at 866-245-8100 or visit [www.spscommerce.com](http://www.spscommerce.com).

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Any statements in this release that are not historical or current facts are forward-looking statements. All forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. Certain of these risks and uncertainties are described in the "Risk Factors" section of our Registration Statement on Form S-1 and other required reports, as filed with the SEC, which are available at the SEC's Website at <http://www.sec.gov>.

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