



## **SPS Commerce Unveils the Retail Universe Online Community**

### **The Retail Universe Links Thousands of Retailers, Suppliers, Logistics Providers and Other Supply Chain Partners to Make Finding New Trading Partners Easier**

MINNEAPOLIS, Nov. 7, 2011 (GLOBE NEWSWIRE) -- [SPS Commerce](#) (Nasdaq:SPSC), a leading provider of on-demand supply chain management solutions, today unveiled the [Retail Universe](#), an online community that connects members of the retail supply chain, allowing organizations to identify new business partners and expand their e-commerce or traditional businesses with confidence. Thousands of organizations have already joined the Retail Universe by creating a free online profile that details their company type, industry, items, technical capabilities and much more. In addition, SPS Commerce provides certification for vendors meeting specific e-commerce or drop-ship requirements. Retail Universe members can search the community to find new trading partners with specific capabilities, such as e-commerce readiness.

"Business is all about forming relationships within a community, especially in the supply chain, and the Retail Universe makes developing the right relationships easier," said Archie Black, president and CEO of SPS Commerce. "Similar to social networking sites, Retail Universe uses a profile to identify the right trading partners for each organization. In addition, SPS confirms a trading partner's integration capabilities, making sure that the Retail Universe recommends partners that are the right fit."

Accessible by more than 40,000 organizations today, the Retail Universe helps:

- Retailers identify suppliers with specific capabilities and source new suppliers and products to add to an online or offline product catalog
- Vendors promote their capabilities, such as support for drop shipping or specific EDI capabilities, and share item data and digital assets
- Logistics providers market their unique capabilities, such as support for specific fulfillment models, geographies served and specialized warehousing attributes

For more information on Retail Universe or to add a company profile, visit [www.retailuniverse.com](http://www.retailuniverse.com).

#### **About SPS Commerce**

SPS Commerce is a leading provider of on-demand supply chain management solutions and the Retail Universe community, providing integration, collaboration, connectivity, visibility and data analytics to thousands of customers worldwide. We deliver our solutions over the Internet using a Software-as-a-Service model to improve the way the retail supply chain community of suppliers, retailers, distributors and other customers build their trading partner relationships and manage and fulfill orders. Our Retail Universe hosts profiles of thousands of retail supply chain members, and enables retailers, suppliers and 3PLs to find, connect and form new business partnerships based on product or integration requirements. The SPSCcommerce.net platform features pre-built integrations used by current and new customers alike, spanning 3,000 order management models across 1,500 retailers, grocers and distributors, as well as integrations to over 100 accounting, warehouse management, enterprise resource planning, and packing and shipping applications. More than 40,000 customers across more than 40 countries have used SPSCcommerce.net, making it one of the largest trading partner integration centers. SPS Commerce has 43 consecutive quarters of increased revenues and is headquartered in Minneapolis. For additional information, please contact SPS Commerce at 866-245-8100 or visit [www.spscommerce.com](http://www.spscommerce.com) or [www.retailuniverse.com](http://www.retailuniverse.com).

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The SPS Commerce logo is available at <http://www.globenewswire.com/newsroom/prs/?pkgid=7184>

#### **Cautionary Note Regarding Forward-Looking Statements**

Any statements in this release that are not historical or current facts are forward-looking statements. All forward-looking statements in this release are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of

1995. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performances or achievements expressed or implied by the forward-looking statements. Certain of these risks and uncertainties are described in the "Risk Factors" section of our most recent Annual Report on Form 10-K and other required reports, as filed with the SEC, which are available at the SEC's Website at <http://www.sec.gov>.

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